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Production of PV Ribbon

for Photovoltaic Solar Panels:

Overview of Product Specifications and Comparison of Production Processes

Authors:

Igor Rogelj, Commercial Director, Plasmait GmbH (Presenter)

Peter Ziger, Technical Director, Plasmait GmbH

Primoz Eiselt, MD, Plasmait GmbH

Agenda

- Introduction: What is PV Ribbon?
- PV Ribbon Market and Market Dynamics
- PV Ribbon Specifications & Requirements
- Alternative PV Ribbon Production Processes
 - Annealing
 - Tinning
- PlasmaPREPLATE Tinning vs. Traditional Process

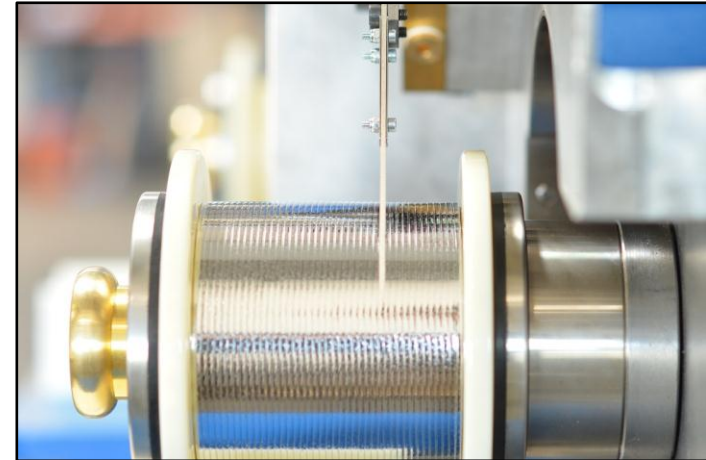
What is PV Ribbon?

- **Interconnect/Tabbing Ribbon**

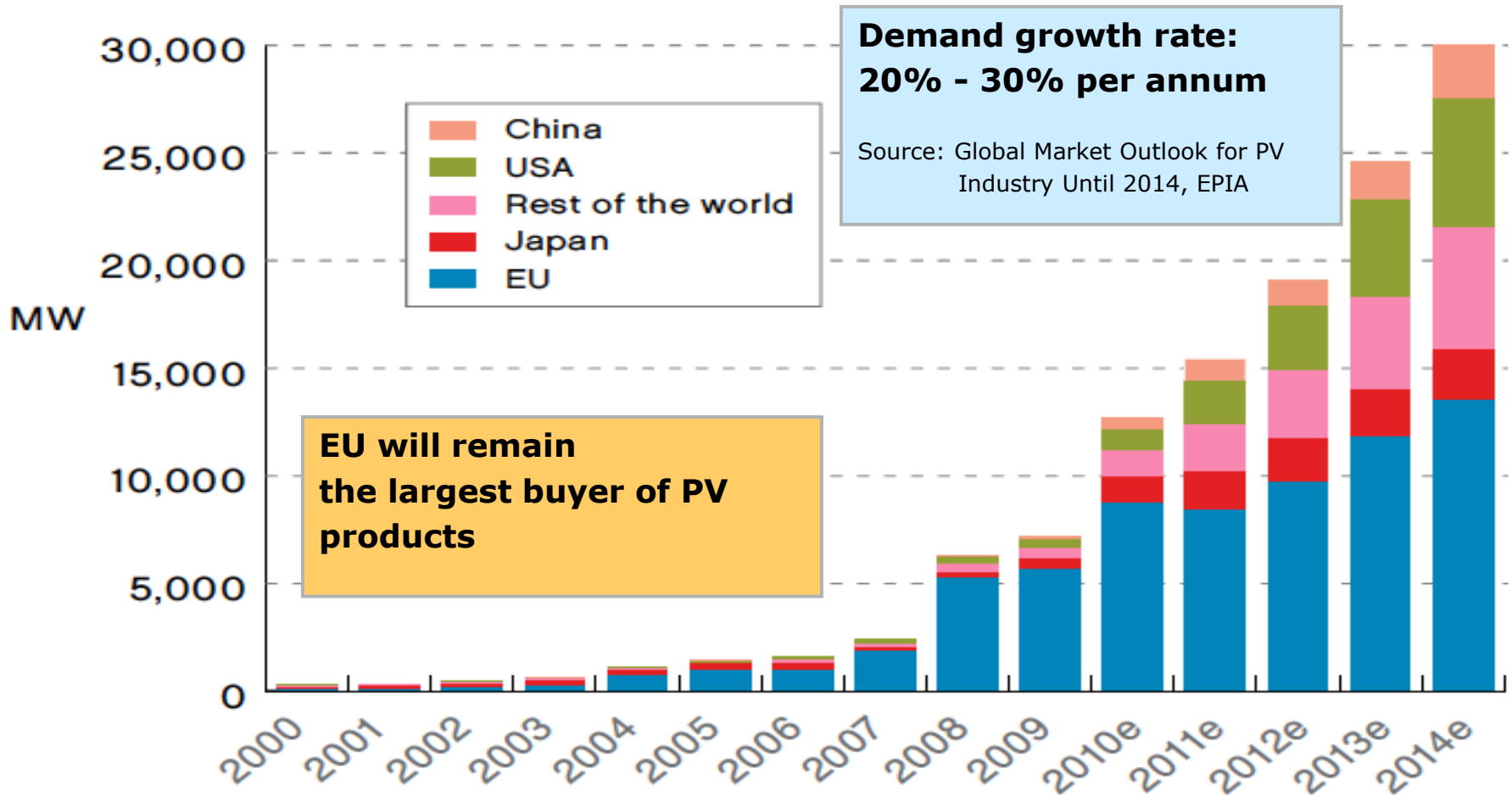
Interconnect ribbon is a hot dip tinned copper conductor installed in photovoltaic/solar panels. The interconnect ribbon is soldered directly onto silicon crystal to interconnect solar cells in a solar panel. The interconnect ribbon carries the current generated in solar cells to the PV bus bar.

- **PV Bus Bar**

PV bus bar is a hot dip tinned copper conductor installed in solar panels. PV bus bar carries electric current from interconnect ribbons to the junction box.



Industry Outlook: PV Market Demand



PV Ribbon Industry Dynamics

SOLAR PANEL MARKET PLACE & PV RIBBON REQUIREMENTS:

- Over **300 manufacturers** of solar panel worldwide
- Solar Panel market is **fragmented market place in consolidation**
- **Electronics & semiconductor companies** are moving into solar market
- **Fast growing industry** with average annual growth rates of 30%+
- Many different types of panels & cells => **many different types of PV ribbons**
- Innovation & new cell & panel design => **changing PV ribbon specifications**
- Constant price pressure on solar panel => **pressure on PV ribbon pricing**
- Ever more demanding PV ribbon specifications:
 - **Ever thinner cells => ever softer wire, particularly Yield Strength**
 - **3 ribbons per cell instead of 2 => smaller ribbons & larger output required**
 - **More automated panel production & soldering => ever smaller PV ribbon tolerances**

Market Drivers for a PV Ribbon Supplier

- **Changing product specifications** with new PV ribbon products
 - Speed of **product development** and **flexible specification range** is key
 - PV ribbon is a key component to ensure panel **efficiency and durability**
 - Quality PV ribbon reduces **stringer downtime and scrap rate on stringer**
 - Cost of PV ribbon is **2% - 4% of total cost** of solar panel
 - Panel manufacturer is prepared to **pay for quality** ribbon
- => premium price for quality ribbon**
- => quality of PV ribbon & tolerances are getting ever more important**
- **First standards for PV ribbon** have just been introduced in Aug11
 - PV ribbon production & soldering **processes have not matured yet**

PV Ribbon Product Range

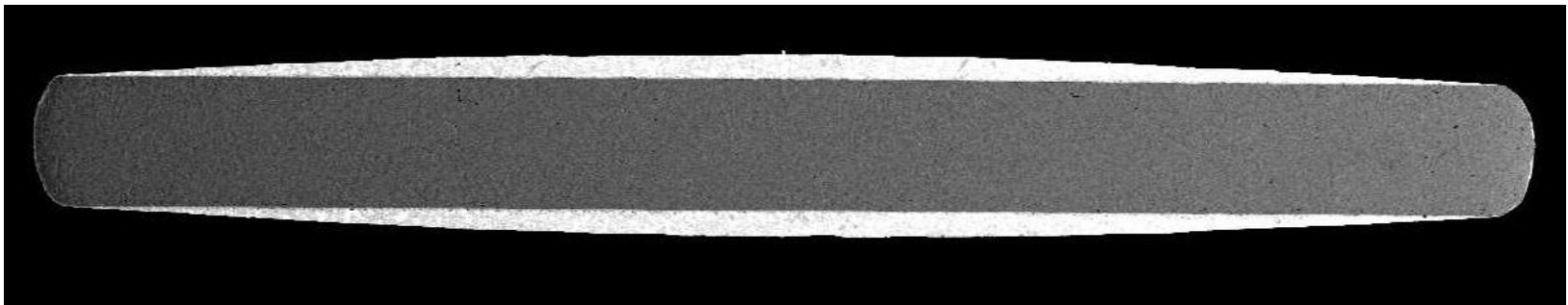
- PV Ribbon size range:
 - PV Bus Bar: width [3mm – 6mm] x thickness [0.2mm – 0.5mm]
 - Interconnect Ribbon: width [1mm – 3mm] x thickness [0.08mm – 0.2mm]
 - **No standardisation yet on ribbon dimensions**
- Spool on types on tinning line payoff / rolling mill takeup:
 - Various spools sizes: 50kg – 600kg
 - Typical spool types: K355, DWF500, DM630
- Packing options:
 - Various spools sizes: 1kg – 22kg
 - Typical spool types: Europe: DIN K125, K160, K200, K250 / Asia: P4, P10
 - **No standardisation yet on packing options**

Copper and Solder Specifications

- **Conductor material:** ETP, DIP Form, or OFC (CD-110, CD-101, CD-102)
- **Lead free solder:** Sn 100
- **Lead containing solder:** SnPb 60/40
- **Silver containing solder:** SnAg 96.5/3.5; SnAgCu 96.5/3.0/0.5
- **Lead & silver containing solder:** SnPbAg 62/36/2
- **Low Temperature solder:** BiSn 57/43; BiSnAg 57.7/42/0.3
- **No standardization yet on copper and solder specifications**

Solder Coating Specifications

- Solder coat thickness range: 10 – 40micron +/- 10% - 30%
- Typical solder coat thickness: 20 micron +/- 4micron
- Thickness measuring devices:
 - **X-Ray**: offline one-side thickness measurement
 - **Micrometer**: offline two-side thickness measurement
 - **Laser**: inline two-side thickness measurement
- **No standardization yet on solder coating specifications**



Mechanical Properties of PV Ribbon

- Tensile Strength: $< 250\text{N/mm}^2$
- Elongation: $> 20\%$
- Camber: $< 0.5\%$ [5mm on 1m length]
- Yield Strength ($R_{p0.2\%}$):
 - Hard / semi hard $> 120\text{MPa}$
 - Soft $< 80\text{MPa}$
 - Super soft $< 65\text{MPa}$

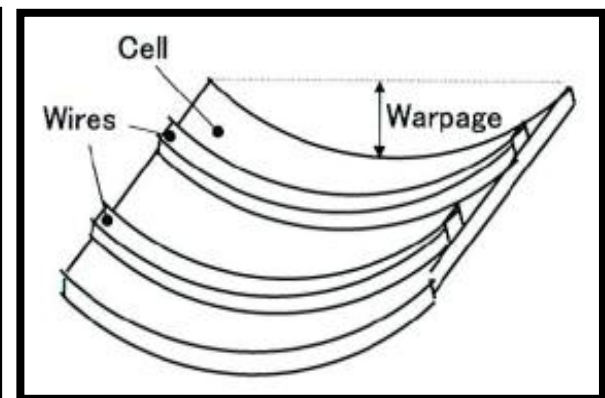
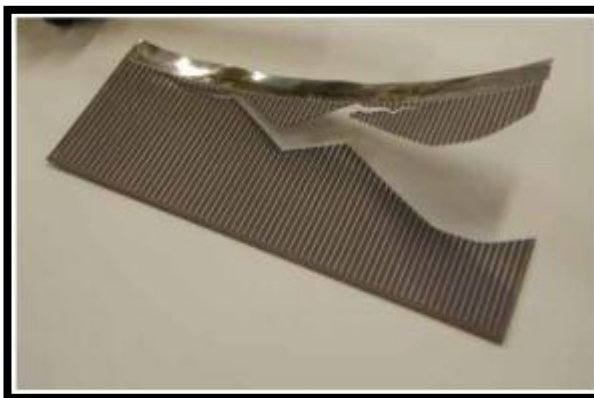
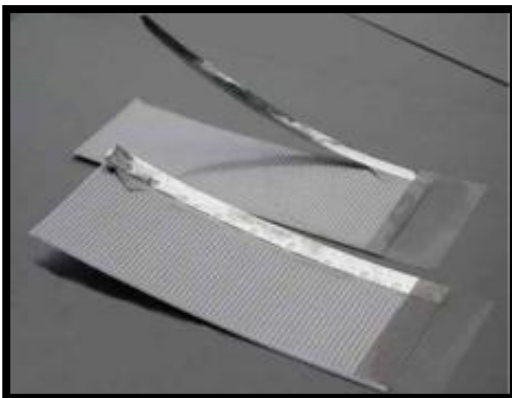
CRITICAL PARAMETER: YIELD STRENGTH

WARPAGE is a result of cooling of solar cell after soldering/stringing

Ever thinner solar cells require ever lower YS (Rp0.2%)

- **5 year ago:** 300 μ m thick Si solar cell => YS < 130MPa
- **Today:** 160-180 μ m thick Si solar cell => YS < 80MPa
- **Tomorrow:** trend to thinner Si solar cell => YS < 65MPa

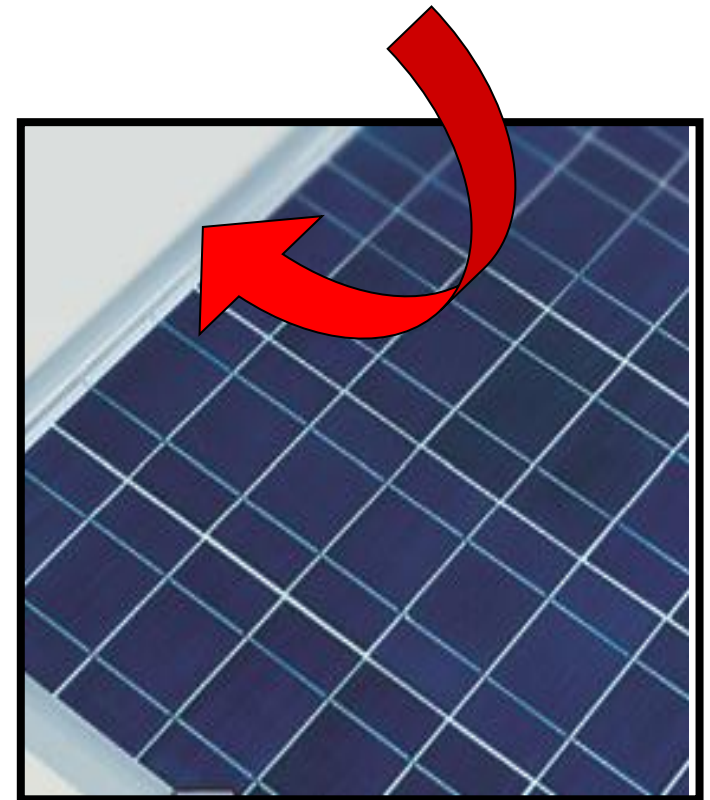
Bare copper ribbon thickness should be used for YS Rp0.2% measurement!



CRITICAL PARAMETER: ELONGATION

Elongation: > 20% (as high as possible)

- Continuous temperature fluctuations during the lifetime of solar panel put solder joints to the test for the duration of the panel lifespan (average 25 years)
- PV ribbon breakages may occur due to stretching/tension along the ribbons
- Sufficient elongation allows ribbon stretching to minimise joint breakages between the interconnect ribbon and bus bar on the edge of the solar panel.



CRITICAL PARAMETER: CAMBER

- Production of solar panels has become fully-automated with increasing stringing speeds
- High-output fully-automated stringers require low camber to minimise down-time and scrap

TODAY: Target Camber < 5mm in 1m

TOMORROW: Target Camber < 3mm in 1m

Annealing Techniques for PV Ribbon Production

- **Resistive annealing**
 - ✓ Low cost high output annealing for in-line operation with rolling
 - ✗ Mechanical properties cannot be achieved (e.g. Yield Strength)
 - ✗ Surface damaged by sparks and rolling lubricant deposits get burned onto the ribbon
- **Bell annealing**
 - ✓ High output but long time of annealing-cooling cycles
 - ✓ YS can be as low as 50MPa but with low elongation
 - ✗ High investment cost – controlled atmosphere bell annealer
 - ✗ Spots on surface due to rolling lubricant deposits – if no pre-cleaning
 - ✗ Sticking of ribbon on spool due to high temperature/long annealing time
- **Strand (tube) furnace annealing**
 - ✓ Softness is achievable
 - ✗ Too slow to run inline with rolling => multi-line setup & expensive material manipulation
 - ✗ multi-line system = multiple takeups & payoffs
 - ✗ High production and maintenance costs

Annealing Techniques for PV Ribbon Production

- **Inductive annealing**

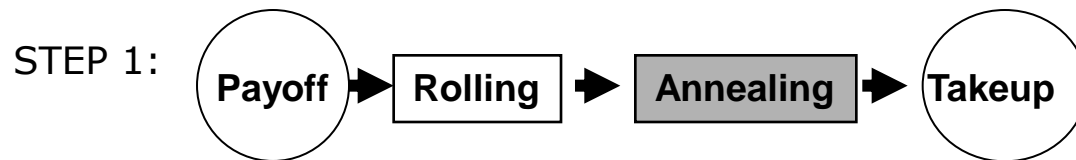
- ✓ High output solution running inline with rolling
- ✗ Limited control over mechanical properties due to inaccurate load matching (YS tolerance)
- ✗ High softness PV ribbon not possible (Yield Strength)
- ✗ Surface deposits get burned onto the ribbon resulting in compromised surface quality

- **Plasma annealing**

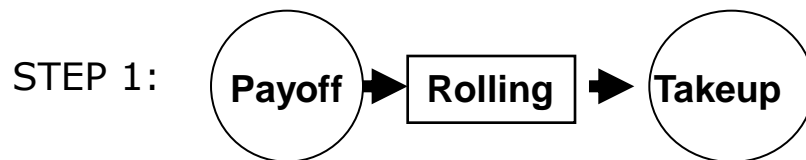
- ✓ High output solution running inline with rolling mill or in line with tinning
- ✓ Superior surface cleanliness (annealing + degreasing + de-oxidation + surface activation)
- ✓ Contact-less process = no contact with ribbon
- ✓ Superior mechanical properties [YS Rp0.2% min. 50N/mm²; Elongation max. 40%]
- ✓ Accurate control of mechanical properties through power control
- ✓ Contact-less process = virtually no wear parts + low maintenance and process costs
- ✗ High capital investment, but surface cleaning included with annealing

Traditional Process vs. PlasmaPREPLATE Tinning

Traditional Process of Hot Dip Tinning



PlasmaPREPLATE in Hot Dip Tinning Process



Traditional Process for PV Ribbon Production

ROLLING

- High speed rolling, off-line from tinning

TINNING

- Multi-line tinning with chemical pre-cleaning: 2, 3 or 6 lines in parallel
- Tinning speed: 5m/min – 30m/min, subject to product and softness spec.
- Complexity of process control in multi-line process due to interference
- Acid, rinsing, fluxing necessary prior to tinning
- Solder waste due to oxidation and flux contamination in bath
- Scrap rate issues:
 - Wet processes difficult to control inline
 - Mechanical properties are difficult to control due to soft ribbon manipulation
 - Tin coat thickness tolerance difficult to control due to low speed wiping
- Working capital locked on every line (the cost of copper & tin on each line)

PlasmaPREPLATE Process for PV Ribbon

ROLLING

- High speed rolling, off-line from tinning

OR

- Small rolling mill inline with tinning (interconnect ribbon only)

PlasmaPREPLATE TINNING

- Single line tinning without chemical cleaning and no fluxing
- Tinning speed: up to 150m/min, subject to product and softness
- Production utilisation rate of up to 95%
- Finished product packing for full range of spool and disc types
- Acid-free and flux-free, environment-friendly production
- Computer control over production parameters of annealing, tinning, wiping
- Computer based inline quality control
- Small footprint

PlasmaPREPLATE Tinning Line for PV Ribbon Production

Payoff > PlasmaPREPLATE (annealing & surface preparation) > Tinning > Takeup



PV Ribbon Product Quality

Benefits of PlasmaPREPLATE vs. Traditional Process

- Superior and consistent product quality:
 - Super soft wire with YS down to 50MPa & high level of elongation over 30%
 - Smooth consistent and shiny tin coat with lower thickness tolerance
 - Flux & chemical-free tinning allows better process control and finished product quality
- Rapid product development for new products with various specifications => sales
- Computer enabled, inline product quality control
- Computer assisted production know-how management
- Production Recipe Database
- Inline laser coating thickness measurement system
- Alarm system and surface fault record database



Cost of PV ribbon Production

Benefits of PlasmaPREPLATE vs. Traditional Process

- High production speed – **up to 150m/min**
- High production speed, production automation & process control = **less man power**
- Increased production **uptime**
- **Dry surface preparation** (no rinsing, no drying, no waste disposal, no water treatment)
- Considerably **less tin waste** – no flux contamination of tin
- **Quick changeover** between different product ranges & specifications
- Low **operation costs** (lower power, cost of chemicals and their manipulation)
- Low **maintenance costs**
- Small **footprint**
- Computer enabled basic **maintenance alerts**
- **Inline quality control = improved product quality = less scrap and returns**